



# Potential Evolution of IMM Models in a Changing Regulatory and Risk Management Landscape

*10th Annual Banking Credit Risk Management Summit  
Vienna, February 2017*

***Vladimir Chorniy***

Risk Analytics & Modelling, BNP Paribas

**RISK**



**BNP PARIBAS**

The bank for a changing world

- Risk regulations and models evolution. The rise and fall of User Test
  - History
  - Multimode implications
  - Credit to Liquidity conversion and role of Initial Margining (IM)
- Impact of IM on IMM CCR
  - Modelling IM
  - Payment risk
  - Impact of Initial Margin on risk factor modelling: modelling extreme scenarios
- Capturing extreme scenarios/events
  - Single asset class
  - Long term evolution: extreme events vs. extreme scenarios
  - Cross-asset
  - Discussion. Lessons from IMA market risk
- Conclusion
- References; Acknowledgments
- Appendix. Modelling IM

# Risk regulations and models (I): from no connection

- Basel I (published 1988)
  - “to secure international convergence of ... the capital adequacy of international banks”
  - A very basic definition of Risk Weighted Assets (weight was function of the asset category )
  - Only credit risk was included in the framework
  - Rules for taking into account diversification practically non existent; [Market and Operational risk introduced later: 1996 and 2006]
- Best risk practices in quantitative risk and regulatory requirements are not usually connected – risk is treated under “Dual Mode”
  - Change starts with CAD II: VAR.
- CAD II - Capital Adequacy Directive (published 1996):
  - Possibility to calculate capital requirements based on bank’s internal model, portfolio based - VAR

## Risk regulations and models (II) : ... to aligned

- Basel II (2006)
  - Takes account of portfolio risk framework – Economic Capital style model as ultimate driver
  - Takes into account changes in banking and risk management
  - Revision of the standard framework; the granularity of the risk weights is increased; operational risk capital charge is introduced
  
- Best risk practice in quantitative risk area and regulatory requirements are further aligned: possibility of calculating the capital requirements via internal model also for counterparty risk
  - Two pillars of quantitative risk modelling of investment banking: VAR and PFE (EPE) are aligned
  - Dual mode is allowed\*, but discouraged

# Risk regulations and models (III) : to prescribed...

- Basel 2.5 (live\* 2012): more capital on market risk
  - IRC: “internal” model with prescribed risks; CRM: “internal” model and a standard floor
    - Up to 1 year horizons (liquidity horizon: 3 months to 1 year)
  - Stressed VAR: “internal” choice of period & proxies
- Basel 3 (live\* 2014)
  - More regulation on liquidity, more capital
  - Prescriptive amendments to EPE (PFE): stressed EPE; VAR on “CVA”; stressed VAR on “CVA”; “internal” choice of period; modelling approach is a hybrid between internal and prescribed (WWR, treatment, reg. CVA)
  - Is Dual/[multi] Mode coming back? (and who pays for it?)
- [Basel 4:]
- Fundamental Review of the Trading Book ~ 2019-2021\*...
  - Expected Shortfall; long(er) horizons; more aggressive hybrid between internal and prescribed modelling
  - Prominent role for Standard Approach
- SA CCR, changes to CVA, Operational Risk, potential introduction of various floors ~ 2019-2021...

*\*in EU*

# Risk regulations and models

- The recognition of models (or at least the need for models) is preserved, but the best risk practice and regulatory requirements/incentives are not well aligned
  - “Multi-mode” IMM may not be affordable financially and politically
- What does it mean for our profession and our plans? Are regulators killing or strengthening the profession of quantitative risk?
  - Is affordability of “multi-mode” the only problem? – It will take us more than this presentation to have a detailed discussion, but let’s take a wider look:
- Evolution of “Risk Conversion” paradigm
  - We started with collateral (CSA) introducing “VM” – Credit to Liquidity conversion
  - Then moved to Credit to Market conversion - hedging of (C)xVA
  - And now again Credit to Liquidity conversion via **IM margining** (CCP, EMIR...)
  - Is it always better? Are we equipped to model liquidity risk?
- Evolution of markets (emergence of regular dislocations), extreme scenarios
- Potential blending of functions:
  - Risk vs. Capital vs. Funding costs (FVA/MVA) vs. ALM
  - Are we equipped to act across department lines or merge them?
- (Longer term question: what risks should stay within the banks?)

# Introduction of IM: impact on IMM CCR

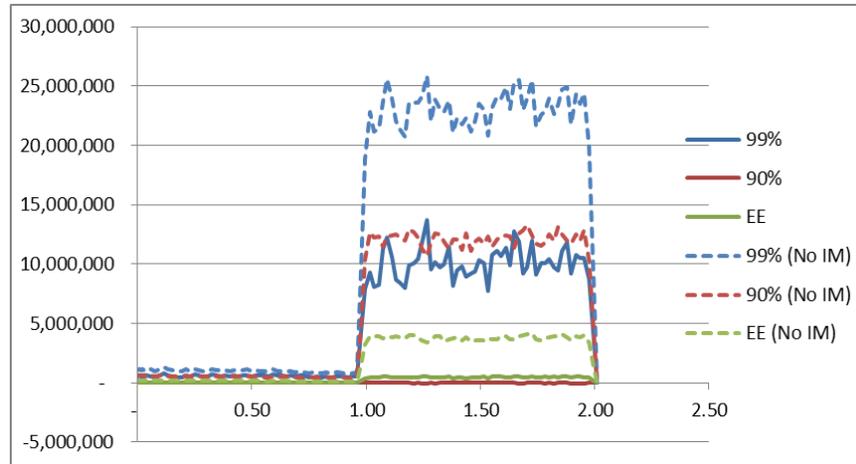
- We return to narrow question of model evolution
- **Introduction of Initial Margin is key influence on IMM CCR evolution in the medium future**
- Initial Margin (IM) is collateral taken to cover the exposure arising from the Margin Period Of Risk, i.e. a short horizon “VaR”<sup>1</sup>
- Now we have increasing use of VaR based margin:
  - CCPs mostly use VaR-based margin and we pass on these margin requirements to clients for cleared derivatives
  - “Bilateral Margining” for non-cleared OTC became a requirement, whereby both parties post IM to a third-party. The industry started to use of a standardised VaR Model (SIMM) to calculate these IM requirements
- IM very significantly offsets exposure on client trades but possibly increases exposure on CCPs<sup>2</sup>. We focus here on the client (and bilateral) exposures, i.e. where the IM reduces exposure
  - Example portfolio – 2 vanilla calls 1Y (short) and 2Y (long) maturity; IM calculated with dynamic model. (For IM modelling discussion also see [1])

<sup>1</sup> With some subtleties – the VaR, coming purely from moves in the underlying market factors, is one component of the MPOR exposure; there are also cashflow effects and wrong-way risk effects, which are conventionally not included in IM calculation.

<sup>2</sup> Whether or not we are at direct risk of losing the IM posted to a CCP depends on its set up. We would not usually be at risk for the IM posted to a third-party unless it also defaults.

# Introduction of IM: impact on IMM CCR

- Example portfolio – 2 vanilla calls 1Y (short) and 2Y (long) maturity



- IM has three main sequences on IMM CCR model:
  1. We need to model IM and understand approximations involved
- Introduction of IM removes significant part of CCR (Credit to Liquidity risk conversion). The residual risk becomes more prominent:
  2. Payment risk (“spikes”)
  3. Remaining exposure is based largely on extreme scenarios

## Capturing IM in CCR

- Static IM attached to trades is easy to model in counterparty exposures. Much harder though to simulate the future evolution of variable IM
- For Risk challenge is to represent the future evolution of IM conservatively, i.e. biased toward under-estimation of the future IM. Good model should cover extreme scenarios. (xVA/pricing requires accurate expectations)
- Broadly there are four possibilities:
  - Flat IM – we keep the IM constant through time. This can be considered as a base assumption but potentially: conservative at the short, aggressive at long end
  - Static trade allocation – we split the portfolio IM known at day zero amongst the trades but then keep them static through time, except that as trades mature in simulation time, their IM portion disappears
  - Dynamic – we use the “VaR” calculated within the CCR model at each forward time (i.e. from our MPOR exposure calculation) as a proxy for the IM\* – we get a profile of IM
  - Stochastic – we estimate the VaR within the CCR model at each forward time per scenario – we have a distribution of IM
  - For detailed examples see Appendix and References slides

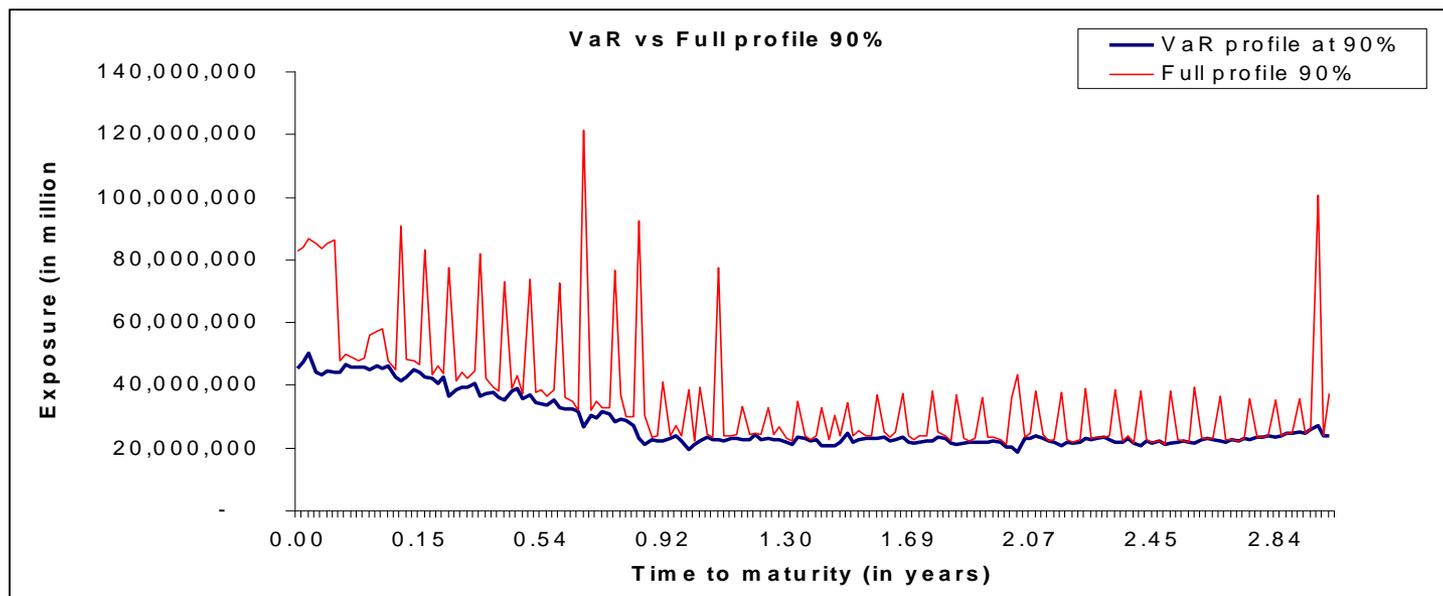
\* Potentially with some scaling / basis

## Modelling residual risk. Payment Risk (“spikes”)

- Recall: Introduction of IM removes significant part of CCR (Credit to Liquidity risk conversion). The residual risk becomes more prominent:
  2. **Payment risk (“spikes”)**
  3. Remaining exposure is based largely on extreme scenarios
- Payment risk is a close relation of familiar settlement risk, however it reflects pre-settlement dynamics and collateral agreements
- Two level of modelling
  - Basic – trade’s payment vs. collateral payment
  - Advanced – payments variability during MPOR (conditionality on default)
- Basic:  $MTM < 0$ , we post collateral, ( $abs(MTM) = c$  under gold standard CSA). Trade “re-sets”: regular payments; re-setting of equity swap; settlement at the end of the trade. In default, for equity swap we pay full MTM, but collateral is not returned. This produces payment “spike”
- Advanced: MPOR is separated into “control” and “no control” period
  - Defaulted counterparties do not pay during grace period
    - No cashflows in, but initially we still pay out (“no control” period)
  - We do not pay once default is recognised
    - Nothing in, nothing out (“control” period)

# Payment Risk (“spikes”)

- Collateral – actual cashflows are conditional on default
  - No cashflows in, but we pay (“no control” period)
  - Nothing in, nothing out (“control” period)
- Conditionality on default makes backtesting difficult. Realised valued from portfolio observations (no default):
  - All in, all out
  - In fact, backtesting of residual risk is a general problem
- Full risk profile = VaR profile + Payment (Cashflow) Risk



## Modelling residual risk: extreme scenarios

- Exposure (VAR-profile) not covered by IM is based largely on some extreme scenarios (**which are unlikely to be very well modelled...**) – are we stretching the IMM/PFE/EEPE concept too far?
- What to do?
- Modelling extreme events for risk factors is needed to capture post-IM exposure reliably
  - Extreme exposure scenarios may not be linked to extreme scenarios of underlying market risk factors, but often are
  - Counterparty portfolios are often directional
  - Existing exposure hedges may not target extreme events

# Modelling extreme events

- Modelling extreme events come with three main challenges
- **Challenge 1. Extreme events in a single asset class**
  - What problems do we face?
- Example. Industry standard – GBM (simple Black-Scholes) is a common IMM CCR model for equity asset class and does not cover extreme events
- What needs to be added? Two broad sources of extreme events:
  - Firm's economics – catastrophic deterioration (i.e., rapid and not anticipated by markets) of firm's health
    - This can be reflected via rapid (jump-like) rating migration and/or default.
  - Capital markets – rapid change in market sentiment; could be name specific and market wide
    - Adding jumps to a diffusion process is a common modelling approach
- Additional modelling considerations. The modelling of extreme events should be compatible with WWR/conditionality of default; multi-mode use (regulator, internal risk/limits, xVA), stress testing framework

# Modelling extreme events

- **Challenge 2.** Extreme *events* assume *fast* risk factor change (within MPOR time scale), however *long term extreme scenarios can also have an impact*
  - Example. Change of main risk drivers: path to default may be a slow process (not catastrophic), but once nearing or in default recovery becomes major driving risk factor, not secondary
  - Other low probability long term scenarios with potentially different risk regimes:
    - Hyper inflation
    - De-pegging
    - Peak oil/all-renewables
- Again, additional modelling considerations. The modelling of extreme scenarios should be compatible with WWR/conditionality of default; multi-mode use (regulator, internal risk/limits, xVA), stress testing framework

# Modelling extreme events

- **Challenge 3.** Building a model for single asset class is only a part of the required solution. ***Extreme events tend to propagate across asset classes***
  - Example. Equity-credit link. If a name defaults, equity goes to (near) zero, credit is driven by recovery values
- Extreme events are best modelled in cross-asset framework, but modelling joint extreme events has a particularly large model uncertainty
- Most banks have pre-existing IMM models and development will be incremental
- Ability to model extreme events across asset classes may influence existing single asset models
  - Cross-asset links may change the intra-asset dependence
  - Example. Introduction of a jump-to-default mechanism into the equity processes (assuming one is already present and therefore copied from IMM CCR credit spread model), will change the dependence between any two equities – long term evolution will be affected by their default correlation

# Modelling extreme events: discussion and questions

- Have we seen similar challenges before? and what did we learn?
  - Single asset class: IRC and CRM operating at 99.9% aiming to capture extreme events (migration and default) [3]
  - Cross-asset: DRC covers default in equity and credit [4], (Stressed) ES is a cross-asset mean-over-threshold measure with similarities to EE under IM
- Advanced model for extreme scenarios/rare events can
  - Make potential catastrophic events visible within common modelling framework
  - Complement direct stress tests, enable model-based reverse stress tests
- But also
  - Has high model uncertainty and high calibration uncertainty
  - Model review and validation are challenging
  - Backtesting a percentile at high confidence level (e.g. 99.9%) or a mean-over-threshold – usual approaches are not practical
  - IRC/DRC and SES are not backtested – should EEPE or PFE? ES is backtested (primarily – recall  $p$  values) at 97.5% and 99%, not above. What will be regulator's stance?
  - However regulators oppose “unwarranted model variability”
- Should bank invest in such models and for which mode (capital, PFE/limits, xVA)?

Regulatory impact on IMM, and specifically on IMM CCR, is on-going and multi-faceted. In next 3-5 years we may find significant shift in industry and regulatory consensus on:

- Purpose of our model (what we use the model for?)
  - Risking, capital, pricing, stress testing....
- Technical aspects of the model
  - Modelling of IM, payment risk, cross-asset and extreme scenarios
- Model review and validation
  - Further regulatory evolution possible

## Further references from BNP Paribas in the public domain:

1. Moran L, Wilkens S, 2016. *Capturing Initial Margin in Counterparty Risk Calculations*. Available at <http://ssrn.com/abstract=2803499>.
2. Chorniy C, Greenberg A, 2015. *Review of Equity-Credit Dependence Studies: Towards Building a Practical Equity-Credit Model for Counterparty Risk*. Available at <http://ssrn.com/abstract=2708143>.
3. Wilkens S, Brunac J-B, Chorniy V, 2013. *IRC and CRM: Modelling Framework for the 'Basel 2.5' Risk Measures*. European Financial Management Vol. 19, Issue 4, pp. 801-829.
4. Wilkens S, Predescu M, 2016. *Default Risk Charge (DRC): Modeling Framework for the 'Basel' Risk Measure*. Available at <http://ssrn.com/abstract=2638415>, forthcoming in: Journal of Risk.

## Additional references on IM and 'spike' modelling:

5. Andersen L, Pykhtin M, Sokol A, 2016, *Rethinking Margin Period of Risk*, <https://ssrn.com/abstract=2719964>.
6. Andersen L, Pykhtin M, Sokol A, 2016, *Credit Exposure in the Presence of Initial Margin*, <https://ssrn.com/abstract=2806156>.

# Acknowledgments

---

- The contributions of Lee Moran and Sascha Wilkens to these slides are gratefully acknowledged.

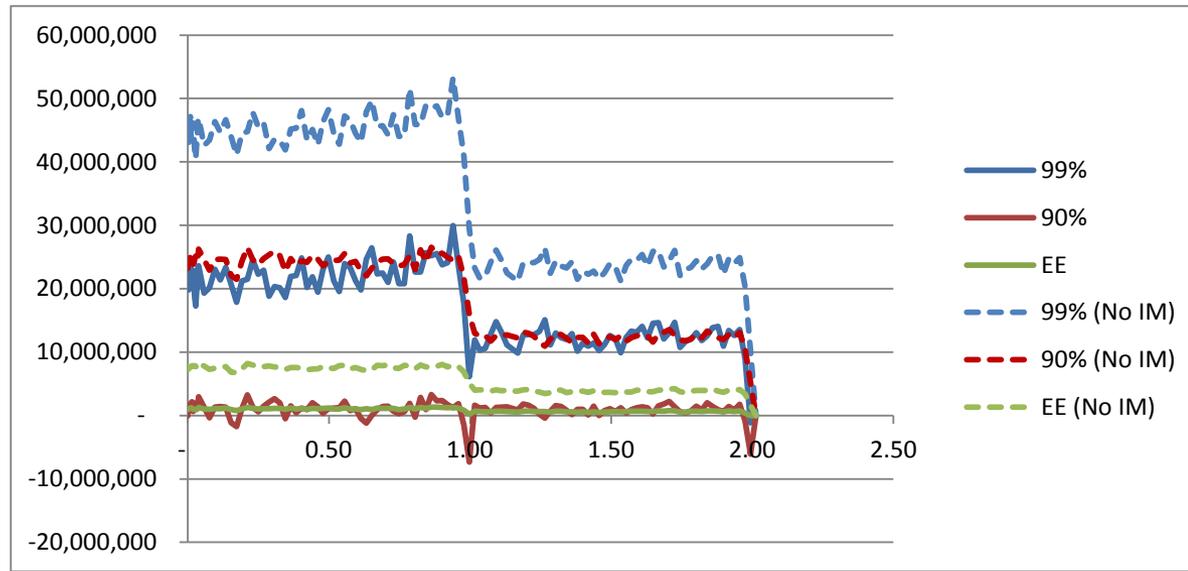
# Appendix: IM models. Static

## ■ Static model proposal\*

- Allocate day zero to IM to each trade,  $i$ , pro-rata using standalone day zero VaR.

$$IM^i(u, t) = IM(0) \frac{VaR^i(0)}{\sum_i VaR^i(0)} \quad \text{for all } u, t$$

- For the purposes of illustration we assume IM is calculated on 90% 10-day VaR and look at client-side portfolios (where we hold the IM.)
- Example portfolio – 2 long vanilla calls 1Y and 2Y maturity:



\*These IM slides are adopted from presentation by Lee Moran and Peter Dobranszky and follow [1]: Moran L, Wilkens S, 2016.

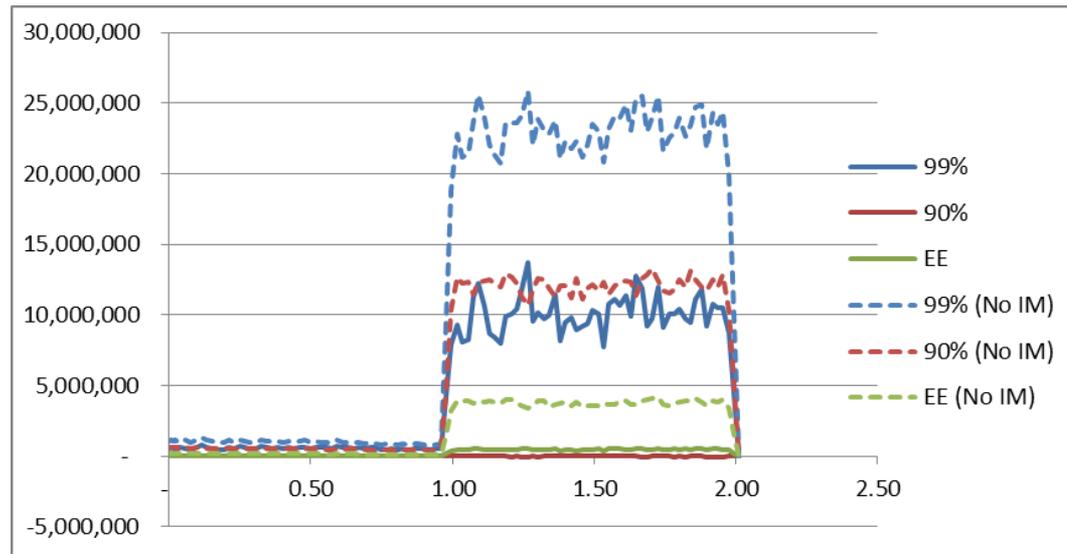
## Appendix: IM models. Dynamic

### ■ Dynamic model proposal

- Day zero portfolio IM scaled at each future time,  $t$ , by VaR at  $t$

$$IM(u, t) = IM(0) \frac{VaR(t)}{VaR(0)}$$

- Second example portfolio – 2 vanilla calls 1Y (short) and 2Y (long) maturity:



- Dynamic model copes with trade roll-off and portfolio offset effects generally

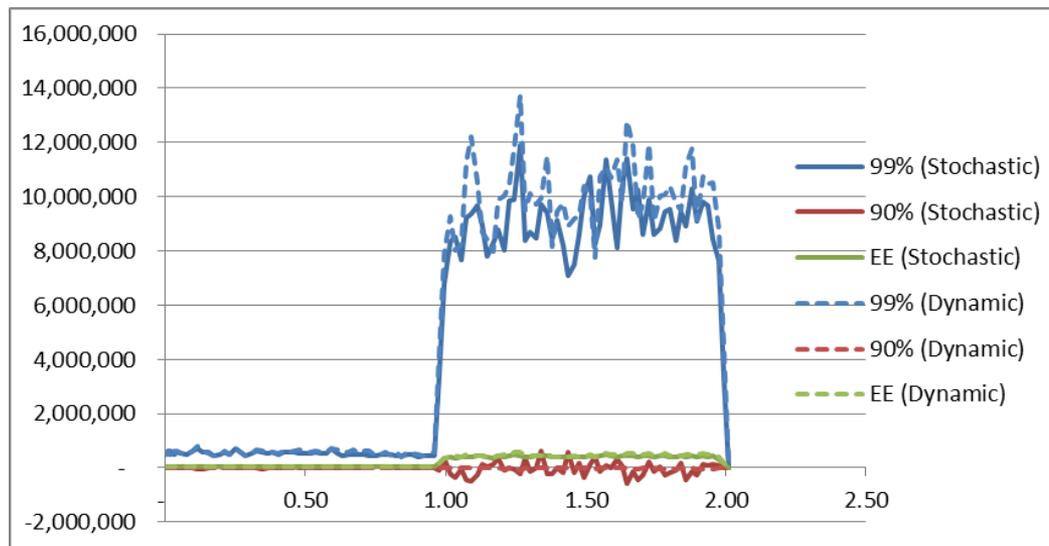
# Appendix: IM models. Stochastic

## ■ Stochastic model proposal

- Day zero portfolio IM is scaled by an estimate of the VaR at each future date within each path<sup>1</sup>.

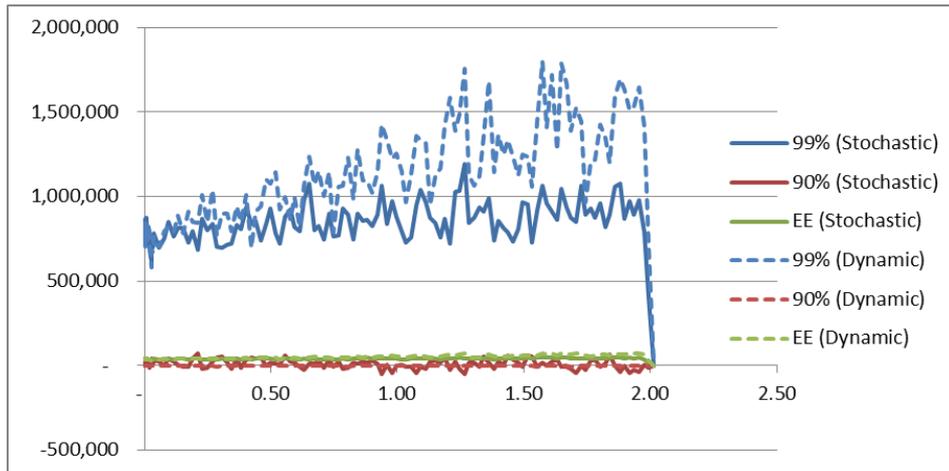
$$IM(u, t) = IM(0) \frac{VaR_q(u, t)}{VaR_q(0)}$$

- On the second portfolio the stochastic model performance is similar to the dynamic

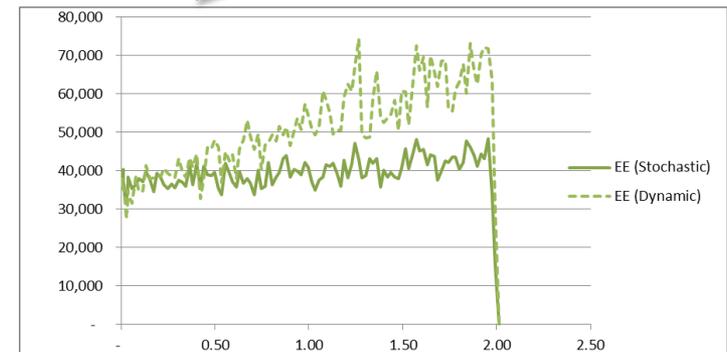


## Appendix: IM models. Stochastic

- For illustrative purposes we take a third portfolio, a high volatility, out of the money call where the VaR is more strongly scenario dependent<sup>2</sup>.



Focus on EE



- Can give a [relatively] material reduction in the EE. Extreme scenarios could be even stronger affected

<sup>1</sup> How we approximate that without resorting to a brute force simulation approach is the clever part, see [1]

<sup>2</sup> Volatility is not stochastic in these simulations but if it were then the results would be further emphasised

# Disclaimer

The views expressed by author in this presentation are his own and do not necessarily reflect the views of BNP Paribas.

This presentation is for information and illustration purposes only. It does not, nor is it intended to, constitute an offer to acquire, or solicit an offer to acquire any securities or other financial instruments.

This document does not constitute a prospectus and is not intended to provide the sole basis for any evaluation of any transaction, securities or other financial instruments mentioned herein. To the extent that any transactions is subsequently entered between the recipient and BNP Paribas, such transaction will be entered into upon such terms as may be agreed by the parties in the relevant documentation. Although the information in this document has been obtained from sources which BNP Paribas believes to be reliable, BNP Paribas does not represent or warrant its accuracy and such information may be incomplete or condensed.

Any person who receives this document agrees that the merits or suitability of any transaction, security or other financial instrument to such person's particular situation will have to be independently determined by such person, including consideration of the legal, tax, accounting, regulatory, financial and other related aspects thereof. In particular, BNP Paribas owes no duty to any person who receives this document (except as required by law or regulation) to exercise any judgement on such person's behalf as to the merits or suitability of any such transaction, security or other financial instruments. All estimates and opinions included in this document may be subject to change without notice. BNP Paribas will not be responsible for the consequences of reliance upon any opinion or statement contained herein or for any omission.

This information is not tailored for any particular investor and does not constitute individual investment advice. This document is confidential and is being submitted to selected recipients only. It may not be reproduced (in whole or in part) or delivered to any other person without the prior written permission of BNP Paribas.

© BNP Paribas. All rights reserved. BNP Paribas London Branch (registered office: 10 Harewood Avenue, London NW1 6AA; tel: [44 20] 7595 2000; fax: [44 20] 7595 2555) is authorised and supervised by the Autorité de Contrôle Prudentiel et de Résolution and is authorised and subject to limited regulation by the Financial Services Authority. Details of the extent of our authorisation and regulation by the Financial Services Authority are available from us on request. BNP Paribas London Branch is registered in England and Wales under no. FC13447. [www.bnpparibas.com](http://www.bnpparibas.com)



**BNP PARIBAS**

The bank for a changing world